

**CONTRACT**

**WOIO**  
 1717 East 12th Street  
 Cleveland, OH 44114  
 (216) 771-1943

And:

**Midwest Communications**  
 49 South grant Avenue  
 Columbus, OH 43215

<u>Contract / Revision</u> 824404 /		<u>Alt Order #</u>
<u>Product</u> Candidate B, Gen Elec End		
<u>Contract Dates</u> 09/24/12 - 10/07/12		<u>Estimate #</u> 439
<u>Advertiser</u> Ohio House Republican Organizational Com		<u>Original Date / Revision</u> 09/21/12 / 09/21/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WOIO	<u>Account Executive</u> House WOIO/WUAB	<u>Sales Office</u> Cleveland Local
<u>Special Handling</u>		
<u>Demographic</u> Adults 25-54		
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
N 1	WOIO	09/24/12	10/05/12	Action News at 5a	5-6a		:30			NM	10	\$1,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 09/24/12	09/30/12	MTWTF--				5	\$125.00			
		Week: 10/01/12	10/07/12	MTWTF--				5	\$125.00			
N 2	WOIO	09/24/12	10/05/12	Action News at 6a	6-7a		:30			NM	10	\$1,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 09/24/12	09/30/12	MTWTF--				5	\$125.00			
		Week: 10/01/12	10/07/12	MTWTF--				5	\$125.00			
N 3	WOIO	09/24/12	10/05/12	The Early Show	7-9a		:30			NM	10	\$1,150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 09/24/12	09/30/12	MTWTF--				5	\$115.00			
		Week: 10/01/12	10/07/12	MTWTF--				5	\$115.00			
N 4	WOIO	09/24/12	10/05/12	Action News at Noon	12-1230p		:30			NM	10	\$4,750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 09/24/12	09/30/12	MTWTF--				5	\$475.00			
		Week: 10/01/12	10/07/12	MTWTF--				5	\$475.00			
N 5	WOIO	09/24/12	10/05/12	Action News at 4p	4-5p		:30			NM	10	\$4,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 09/24/12	09/30/12	MTWTF--				5	\$450.00			
		Week: 10/01/12	10/07/12	MTWTF--				5	\$450.00			
N 6	WOIO	09/24/12	10/05/12	Action News at 6p	6-630p		:30			NM	10	\$7,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 09/24/12	09/30/12	MTWTF--				5	\$700.00			
		Week: 10/01/12	10/07/12	MTWTF--				5	\$700.00			
N 7	WOIO	09/24/12	10/05/12	Action News at 11p	11-1135p		:30			NM	10	\$10,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 09/24/12	09/30/12	MTWTF--				5	\$1,000.00			
		Week: 10/01/12	10/07/12	MTWTF--				5	\$1,000.00			
N 8	WOIO	09/29/12	10/06/12	Sat Early Show	9-11a		:30			NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 09/24/12	09/30/12	-----S-				1	\$100.00			
		Week: 10/01/12	10/07/12	-----S-				1	\$100.00			

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



**WOIO**  
 1717 East 12th Street  
 Cleveland, OH 44114  
 (216) 771-1943

Contract / Revision	Alt Order #
824404 /	

Contract Dates	Product	Estimate #
09/24/12 - 10/07/12	Candidate B, Gen Elec	8439

Advertiser	Original Date / Revision
Ohio House Republican C	09/21/12 / 09/21/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 9	WOIO	09/30/12	10/07/12	Sun Action News at 7a	7-9a		:30			NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 09/24/12	09/30/12	-----S				1	\$125.00			
		Week: 10/01/12	10/07/12	-----S				1	\$125.00			
<b>Totals</b>											<b>74</b>	<b>\$30,350.00</b>

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 -09/30/12	37	\$15,175.00	\$12,898.75
10/01/12 -10/07/12	37	\$15,175.00	\$12,898.75
<b>Totals</b>	<b>74</b>	<b>\$30,350.00</b>	<b>\$25,797.50</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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824404

Client: Ohio House Republican Organizational Comm., 2010  
 Product:  
 Campaign: Gen Elec End, Candidate B

## Station Order

Midwest Communications & Media  
 7720 Benson Road  
 Carroll, OH 43112  
 614/440-4449

Rev #: 0  
 Flight From: 09/17/2012 to 11/05/2012

Estimate No.:  
 Contract No.:  
 Job No.:

Buyer Name: Bob Clegg  
 Sweeps: Share Nov 2010 -> HUT/PUT Nov 10

Market: CLEVELAND-AKRON (CANTON)  
 Station: WOIO  
 Station Contact: Renee Morley

Actg. Order No.: 439  
 WS Order No.: 10559  
 Contract No.:

Item#	Days/ Times	DP/ Len	Program Title/ Comml Tag	Station Gross Rate/ Total	Sep 24	Oct 01	Total Spots	DMA HH (R)	DMA P 55+ (R)	DMA P 25-54 (R)
2	MTWTF-- 05:00A-06:00A	EM 30	CBS 19 NWS AM	\$125.00 \$1,250.00	5	5	10	1.1 \$113.64	1.0 \$125.00	0.4 \$312.50
4	MTWTF-- 06:00A-07:00A	EM 30	CBS 19 NWS AM	\$125.00 \$1,250.00	5	5	10	1.1 \$113.64	1.0 \$125.00	0.4 \$312.50
6	MTWTF-- 07:00A-09:00A	EM 30	EARLY SHOW	\$115.00 \$1,150.00	5	5	10	0.9 \$127.78	1.0 \$115.00	0.3 \$383.33
10	MTWTF-- 12:00P-12:30P	NN 30	CBS 19 NOON	\$475.00 \$4,750.00	5	5	10	3.8 \$125.00	4.9 \$96.94	1.2 \$395.83
12	MTWTF-- 04:00P-05:00P	EN 30	NEWS AT 4	\$450.00 \$4,500.00	5	5	10	2.7 \$166.67	2.9 \$155.17	1.0 \$450.00
15	MTWTF-- 06:00P-06:30P	EN 30	HOMTM19 NWS-6P	\$700.00 \$7,000.00	5	5	10	3.3 \$212.12	3.9 \$179.49	1.3 \$538.46
19	MTWTF-- 11:00P-11:35P	LN 30	NEWS AT 11	\$1,000.00 \$10,000.00	5	5	10	3.7 \$270.27	4.5 \$222.22	1.5 \$666.67
22	-----S- 09:00A-11:00A	WE 30	CBS NWS SAT	\$100.00 \$200.00	1	1	2	1.2 \$83.33	1.5 \$66.67	0.2 \$500.00
26	-----S 07:00A-09:00A	WE 30	ACT NWS SU MRN	\$125.00 \$250.00	1	1	2	0.5 \$250.00	0.1 \$1,250.00	0.3 \$416.67
				\$30,350.00	37	37	74			

84.7  
 84.7

## Monthly Totals

Month	Spots	GRP/GRIs	Station Gross Dollars	Station Gross CPP/CPM
Sep	37	84.7	\$15,175.00	\$179.16
Oct	37	84.7	\$15,175.00	\$179.16
	74	169.4	\$30,350.00	\$179.16

## Comments

Campaign Remarks:  
 Paid for by:

Ohio House Republican Organizational Committee

By: \_\_\_\_\_